

# CAMESTON MACHINERY

## GLOBAL SUPPLIER OF BRAND-NEW & HIGH-QUALITY USED CONSTRUCTION MACHINERY

CAMESTON Machinery is committed to providing reliable construction equipment solutions for global customers. We specialize in supplying both **brand-new machines** and **high-quality used machinery** from internationally recognized brands including CAT, SANY, XCMG, Komatsu, Volvo, Hitachi and more. Our goal is simple: **Help customers reduce purchasing costs, improve project profitability, and receive long-term professional support.**

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Location	Shanghai, China
Main Markets	Europe • USA • Africa • Middle East • Southeast Asia

## WHO WE ARE

CAMESTON Machinery is not a small local dealer or temporary trading office. We operate with strong domestic machinery resources in China and maintain long-term strategic cooperation with multiple manufacturers, suppliers, logistics providers, and export partners. This allows us to provide:

- Better machine sourcing capability
- More stable inventory access
- Competitive factory-level pricing
- Faster export and delivery arrangements
- Professional inspection and after-sales coordination

Unlike traditional agents, our business model focuses on helping clients directly reduce procurement costs while maintaining stable machine quality and long-term service support.

## NEW MACHINES & USED MACHINES

### **Brand-New Machines**

Suitable for contractors, rental companies, infrastructure projects, and long-term operations.

Advantages:

- Factory-original condition
- Worldwide warranty support
- Lower maintenance risks
- Better fuel efficiency
- Longer service life

### **High-Quality Used Machinery**

We also provide carefully selected used machines for customers looking to reduce investment pressure and improve return on investment.

Advantages:

- Lower purchase cost
- Ready-to-work condition
- Professional machine inspection
- Cost-effective for developing markets
- Faster payback period

## WHY CLIENTS CHOOSE CAMESTON

Many customers ask why our pricing is often more competitive than local dealers in Europe or North America. The answer is simple: **Our supply chain is closer to the source.**

Because of our domestic strategic partnerships and large-scale machinery resource system, customers can benefit from:

- Lower procurement costs
- Reduced middleman markups
- Better bulk purchase flexibility
- Faster machine allocation
- More direct communication

In many cases, our pricing advantages can help customers save thousands to tens of thousands of dollars compared with local dealer channels.

Market	20 Ton Excavator Price Range
Europe Market	\$95,000 – \$115,000
USA Market	\$90,000 – \$110,000
CAMESTON Supply	\$72,000 – \$85,000

## GLOBAL SUPPORT & EXPORT SERVICE

CAMESTON Machinery supports customers throughout the entire purchasing process.

Our services include:

- Export document preparation
- Shipping coordination
- Customs clearance assistance
- Emission standard understanding
- Remote machine support
- Spare parts coordination
- Long-term after-sales communication

We understand that international purchasing is not only about buying a machine — it is about reducing risk and ensuring successful delivery.

# OUR BUSINESS PHILOSOPHY

At CAMESTON Machinery, we believe every machine should create value for the customer. Our mission is to help customers:

- Reduce purchasing pressure
- Improve project profitability
- Lower operational risk
- Receive reliable long-term support

We focus on building long-term business relationships instead of one-time transactions.

## CORE STRENGTHS

- Multi-brand machinery supply capability
- Professional export coordination
- Global customer communication experience
- Stable supply chain resources in China
- Brand-new & used machine solutions
- Professional machinery understanding
- Long-term after-sales cooperation mindset

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## CAMESTON MACHINERY

Reliable Equipment • Better Prices • Global Service

We are committed to helping global customers purchase machinery with confidence, improve profitability, and receive professional support before and after every transaction.